

Product Discontinuation Letter

31 August 2026

Dear valued partner,

This letter serves as a formal notification that Televic Conference is discontinuing the sales of **D-Cerno C SL** and **D-Cerno D SL** by end of **August 2026**.

Televic Conference acknowledges the obligation to promptly inform our customers of the intent to exit products to enable our customers to prepare for alternatives and/or to assist in their product portfolio renewal process. In that respect, we offer our new D-Cerno DISCUSS discussion units as a direct replacement. These DISCUSS units provide the same functionality and design as the discontinued products, with the only difference being their country of origin. For customers with specific requirements related to the country of origin, D-Cerno DECIDE can provide a compliant alternative. The D-Cerno DECIDE system is fully compliant with the requirements set forth by the Trade Agreements Act (TAA).

While we regret any inconvenience this announcement may cause, we are pleased to supply your future product requirements with our D-Cerno DISCUSS and D-Cerno DECIDE discussion units:

Reference	Description	Replacement Ref	Replacement Description
71.98.0307	D-Cerno C SL CoO Bulgaria	71.98.0397	D-Cerno DISCUSS C CoO China
71.98.0306	D-Cerno D SL CoO Bulgaria	71.98.0396	D-Cerno DISCUSS D CoO China
		71.98.0315	D-Cerno DECIDE CoO Bulgaria

The **D-Cerno DISCUSS** units are compatible with both the **D-Cerno CUR** and the **D-Cerno AE** central units, allowing existing installations to be extended or replaced without requiring a central unit upgrade. The **D-Cerno DECIDE** units are compatible only with the **D-Cerno AE** central unit.

As the D-Cerno DISCUSS units share the same design as the D-Cerno C/D SL units, Televic Conference will continue to provide support for the D-Cerno C/D SL range, including spare parts, technical support, and repair services, for at least as long as the D-Cerno DISCUSS units remain part of the Televic Conference product portfolio.

To serve you best, all inquiries and requests should be directed through the normal sales channels or you can contact the Televic Conference headquarters: conference@televic.com.

Sincerely,

A handwritten signature in blue ink, appearing to be 'Jana De Cock', with a long horizontal line extending to the right.

Jana De Cock
Product Management Director