
END OF LIFE ANNOUNCEMENT

TCS 5500 & TCS 2500/CONFIDEA CU

TO TELEVIC KEY PARTNERS

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Document history

Version	Author	Date	Description
0.1	KVH	18/06/2015	Initial version
0.2	KVH	24/06/2015	Additional comments back-office
0.3	KVH	02/07/2015	Additional comments back-office
0.4	KVH	06/07/2015	Additional comments sales
0.5	KVH	08/07/2015	Additional comments sales

1 EOL Announcement

1.1 Introduction

The TCS 5500 and Confidea CU/TCS 2500 systems do not figure on the 2015 price list as these are being replaced by similar products in the Plixus product range.

These Plixus based products are scheduled to be available from **end of August** onwards and will be a significantly improved product range that customers will gladly convert to. It will come with superb audio quality, high-end multimedia capabilities and the opportunity to mix and match the different products on one secure and reliable conference network.

Although everything has been done to ensure a smooth transition from the current product range to the successor Plixus, there will be projects that cannot be converted seamlessly from TCS 5500 or TCS 2500 towards Plixus.

Therefore we want to allow our key partners the possibility to offer current TCS 5500 and TCS 2500 systems on a case by case basis as defined in section 1.6 below. Product management will also be available to assist with communication to VIP customers should that be required.

1.2 Product Obsolescence Plan

	TCS 5500	TCS 2500/ Confidea CU
Last order date	August 31th, 2015	October 31st, 2015

Important note: This obsolescence plan is not applicable for end customers for which specific continuity clauses have been agreed upon.

1.3 Affected Article Numbers And Replacement Product Summary

Article Number	Description	Article Number	Description
TCS 2500		Plixus Audio Only	
71.98.0101	Confidea L-DD	71.98.0105	Confidea T-DD
71.98.0111	Confidea L-CD	71.98.0115	Confidea T-CD
71.98.0102	Confidea L-DV	71.98.0106	Confidea T-DV
71.98.0112	Confidea L-CV	71.98.0116	Confidea T-CV
71.98.0103	Confidea L-DI	71.98.0107	Confidea T-DI
71.98.0113	Confidea L-CI	71.98.0117	Confidea T-CI
71.98.0104	Confidea L-DIV	71.98.0108	Confidea T-DIV
71.98.0114	Confidea L-CIV	71.98.0118	Confidea T-CIV
71.60.2201	FD/M	71.98.0501	Confidea F-DD
71.60.2202	FC/M	71.98.0511	Confidea F-CD
71.60.2203	FD/MV5B	71.98.0502	Confidea F-DV
71.60.2204	FC/MV5B	71.98.0512	Confidea F-CV
71.60.2207	FD/MV5BCS	71.98.0504	Confidea F-DIV
71.60.2208	FC/MV5BCS	71.98.0514	Confidea F-CIV
71.60.2231	FD/M SL	71.98.0501	Confidea F-DD
71.60.2232	FC/M SL	71.98.0511	Confidea F-CD
71.60.2233	FD/MV5B SL	71.98.0502	Confidea F-DV
71.60.2234	FC/MV5B SL	71.98.0512	Confidea F-CV

71.60.2237	FD/MV5BCS SL	71.98.0504	Confidea F-DIV
71.60.2238	FC/MV5BCS SL	71.98.0514	Confidea F-CIV
71.60.1005	Confidea CU	71.98.2901	Plixus AE
71.96.9102	License Floor+8	/	/
71.96.9103	License Floor+28	/	/
71.60.1020	AOP2500	(71.98.2950 + 71.98.1112 + Dante BoB)	Dante audio Networking Card + CoCon Audio Routing + Dante BoB
71.60.3002	ID2500	/	Not yet available
71.96.9131	S-IM	/	Not yet available
71.98.0001	Confidea DD	71.98.0005	Confidea DD G3
71.98.0011	Confidea CD	71.98.0015	Confidea CD G3
71.98.0002	Confidea DV	71.98.0006	Confidea DV G3
71.98.0012	Confidea CV	71.98.0016	Confidea CV G3
71.98.0003	Confidea DI	/	Not yet available
71.98.0013	Confidea CI	/	Not yet available
71.98.0004	Confidea DIV	/	Not yet available
71.98.0014	Confidea CIV	/	Not yet available
71.98.0050	MIC38SL	71.98.0054	D - Mic 40 SL
71.98.0051	MIC30SL	71.98.0053	D - Mic 30 SL
71.98.0052	MIC50SL	71.98.0055	D - Mic 50 SL
71.98.0031	Confidea WCAP+	71.98.0033	Confidea WCAP G3
71.98.0061	WCAP+ API	/	/
71.98.0060	Confidea CS	/	/

TCS 5500		Plixus Multimedia	
71.61.5004	CPU5500	71.98.2900	Plixus MME
71.61.5051	EU5500	71.98.2910	Plixus NE
71.61.5052	EU5500/L	71.98.2910	Plixus NE
71.61.5060	AIP5500	(71.98.2950 + 71.98.1112 + Dante BoB)	Dante audio Networking Card + CoCon Audio Routing + Dante BiB
71.61.5070	AOP5500	(71.98.2950 + 71.98.1112 + Dante BoB)	Dante audio Networking Card + CoCon Audio Routing + Dante BoB
71.67.5046	INT5500	/	/
71.61.5515	AOP5500/9	(71.98.2950 + 71.98.1112 + Dante BoB)	Dante audio Networking Card + CoCon Audio Routing + Dante BoB
71.61.5244	PIO5500	(71.98.2950 + 71.98.1112 + Dante BoB)	Dante audio Networking Card + CoCon Audio Routing + Dante BoB
71.61.5092	PRC5500	(71.98.2950 + 71.98.1112)	Dante audio Networking Card + CoCon Audio Routing
71.67.5035	SPL5525	/	/
71.64.5044	ID5500	71.98.2100	Lingua ID
71.95.9131	S-IM	71.98.1107	CoCon Interpretation
71.67.5590	DML5500/TGM2038/A	71.98.0505	Confidea F-DM
71.67.5591	CML5500/TGM2038/A	71.98.0515	Confidea F-CM
71.67.5595	DML5500/XLR/A	71.98.0505	Confidea F-DM
71.67.5596	CML5500/XLR/A	71.98.0515	Confidea F-CM
71.67.5597	DML5500/SLK	71.98.0505	Confidea F-DM
71.67.5598	CML5500/SLK	71.98.0515	Confidea F-CM
71.67.5095	LS5500	/	/
71.67.5094	LS5500/S	/	/
71.68.5052	ODCSL5500	71.98.0551	Confidea F-CS
71.68.5152	ODCSA5500	71.98.0551	Confidea F-CS
71.67.5068	V5P5500	/	/
71.67.5066	V5B5500	/	/
71.43.2000	CC5500	/	/
71.88.0010	TGM2038	/	(conversion to SL mic is possible)

71.03.2240	TGM2240	/	(conversion to SL mic is possible)
71.03.2250	TGM2250	/	(conversion to SL mic is possible)

Accessories		Accessories	
71.04.0151	TEL151	71.04.0154	TEL 152
71.04.1151	Pair of soft earpads for headphone TEL151	71.04.1154	Pair of soft earpads for headphone TEL152
13.10.0151	Pair of hard earshells for headphones TEL151	/	Not yet available
71.04.1214	TEL10/3,5/360	71.04.1216	TEL 15

1.4 Trade-In Of Outstanding Demo Units

Outstanding demo stock of the TCS 5500 system can be exchanged against the new Plexus Audio-Only system.

Outstanding demo stock of the Confidea Wireless G2 system (system with analog input and output on WCAP+) can be exchanged against the Confidea Wireless G3.

For more details about this exchange program, please contact Televic Conference.

1.5 Differences of Plexus Based Products

With Plexus, a unique set of benefits can be offered regarding the performance, security and reliability of the system.

Therefore some differences compared to the TCS 5500 / 2500 system can be noticed:

- Improved sound quality (48kSps & 24bps instead of 32kSps & 16bps)
- Autosensing connections (no defined IN and OUT)
- Mix & Match Confidea F, Confidea T, uniCOS and Lingua ID on one network
- Optimized footprint and rounded corners of flush mount units
- Black/White oled display with higher visibility for channel selector
- RFID reader instead of chip card
- Support of multiple video channels on same network
- Dante interface on the central unit, adding 64 input and 64 output channels
- At this stage, the wireless Confidea G3 cannot be coupled directly to a Plexus engine
- At this stage, the wireless Confidea G3 has not yet interpretation capabilities
- Starting voting with Confidea G3 is only possible with the software modules CoCon Discussion + Voting
- The hardware design for flush mount units has been changed to accommodate for situations with limited mounting depth. For example, connectors of the flush mount units are horizontally oriented instead of vertically. Please make sure to always check technical drawings for new projects.

1.6 Exceptions For Offering Plixus Based Products

All new offers should be based on the Plixus product range, however there are situations where the end customer may request to purchase the 5500/2500 systems (e.g. in case of extension of old installations, repair of equipment, requests for very short delivery terms, ...)

Depending on the requested system, we recommend following approach:

In case of TCS 5500 systems:

Here is only a limited number of equipment available due to component obsolescence. This means that **new offers should be based on Plixus technology**. For orders based on TCS 5500, we need to look first and foremost in switching from TCS 5500 to Plixus.

We have a limited stock to deal with exceptions, whereby such exceptions always need **to be approved by the general management** of Televic Conference.

In case of TCS 2500/Confidea CU systems:

Televic Conference has enough central units in stock to make the transition seamlessly. Therefore if there are projects that can only be won with Confidea CU, we request our partners to check with Televic Conference for availability.

Such cases are:

1. Projects with older quotes where the TCS2500 has been offered
2. Project opportunities requiring very short delivery terms
3. Projects with mainly basic ID, infrared or wireless equipment

In each of the above mentioned cases, **partners should check with Televic Conference for availability and delivery term!**

In case of Confidea G2 systems:

Here is only a limited number of equipment available due to component obsolescence of the WCAP. Therefore, offering this product is also subject to approval of Televic Conference.

Only for exceptional cases with **more than 40 wireless delegate units with interpretation per WCAP**, Televic Conference will consider to give a green light for sales (**to be approved by the general management** of Televic Conference).

1.7 Conclusion

The Plixus conference systems offers numerous benefits over the TCS 5500 and 2500 systems, but a major transition such as this one, is always challenging for all parties involved.

Therefore, we invite our key partners to communicate pro-actively about any project where there can be questions on what to offer in order to meet customer's requirements in terms of functionality and availability. Without such information, there is no way to secure availability of EOL products.

It is hard to predict exactly when, but delivery terms for the 5500/2500 systems will soon exceed delivery term for Plixus products.

The product management team will be available at any time to assist our key partners and export managers with this transition process.